



EU - VIET NAM SUSTAINABLE ENERGY
TRANSITION PROGRAMME (SETP)



Project “Accelerating energy efficiency (EE) in large industries through energy management system, system optimisation and the promotion and adoption of EE in SMEs” (IEEP)

VENDOR TRAINING PROGRAMME COMPRESSED AIR SYSTEM OPTIMISATION

Ho Chi Minh, 10/06/2025



AGENDA

VENDOR TRAINING COURSE ON COMPRESSED AIR SYSTEMS – SYSTEM OPTIMISATION & NEW DEVELOPMENTS IN AIR COMPRESSORS

10 June 2025

Victory Hotel – 14 Vo Van Tan Street, Ward 6, District 3, Ho Chi Minh city

Time	Contents	Speakers
8.00-8.30	Registration and welcome	
8.30-8.35	Participants Introduction	UNIDO Project
8.35-8.45	Opening speech	MOIT/UNIDO Project
8.45-9.00	Compressed air systems optimization introduction	International Expert
9.00-9.30	Energy efficient compressed air system design	International Expert
9.30-9.45	Air compressor types	International Expert
9.45-10.00	Control of air compressors	International Expert
10.00-10.15	Tea break	
10.15-10.45	Calculating the compressed air demand	International Expert & Trainees
10.45-11.15	Calculating running costs of compressed air system	International Expert & Trainees
11.15-11.30	Components behind the air compressor	International Expert
11.30-12.00	Energy saving air using devices/solutions	International Expert
12.00-13.15	Lunch at the Hotel	

Optimizing compressed air systems includes:



- Evaluating energy requirements in factory.
- Matching system supply to these requirements
- Eliminating or reconfiguring inefficient uses and practices
- Changing out or supplementing existing equipment to better match work requirements and increase operating efficiency

Compressed Air Systems

- Most compressed air systems are initially designed with:
 - The assumption that “more” is better, where supply is concerned
 - Little or no thought given to system efficiency
 - No plan for increases or decreases in system demand
 - A “lowest first cost” goal

Compressed Air Systems

- **Energy awareness must start at the corporate management level for large corporations**
- **Energy awareness must start with the owners of SME's**
- **Operating culture must change and that change must be from the top down**
- **Changing company culture involves all employees**

Compressed air systems can be divided
into supply and demand

- Supply involves
 - compressors
 - treatment systems
 - distribution networks
- Demand includes
 - Processes – (vendors must understand them)
 - point of use regulation
 - all using devices
 - leakage

Why use compressed air?

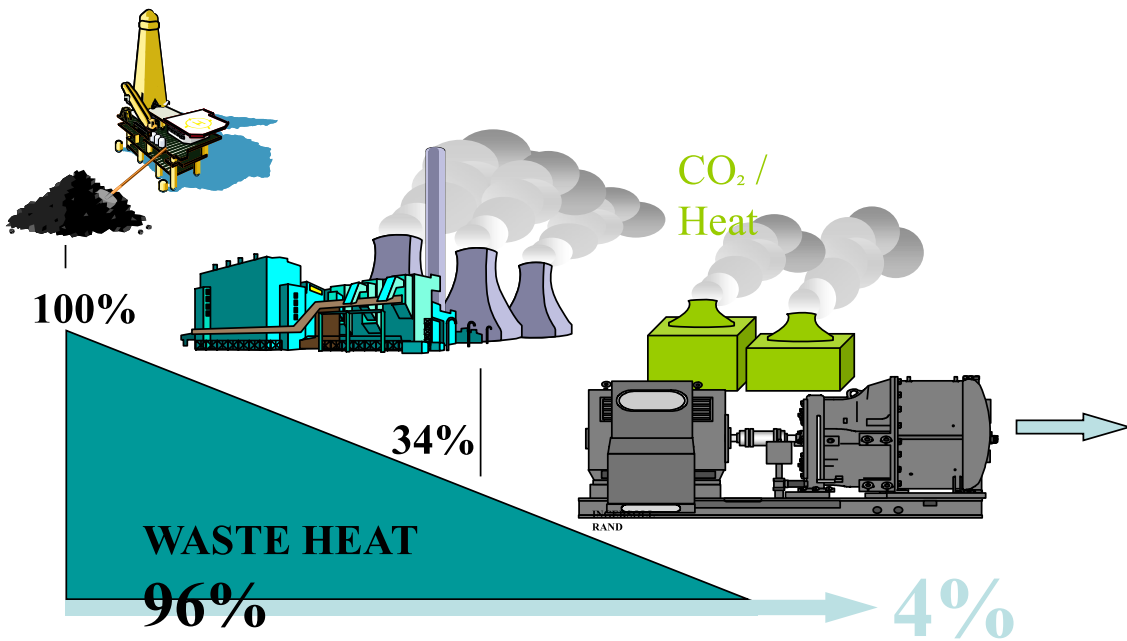
Because people think that it is :

- Cheap
- Safe
- Convenient
- New equipment can easily be connected anywhere on the existing system

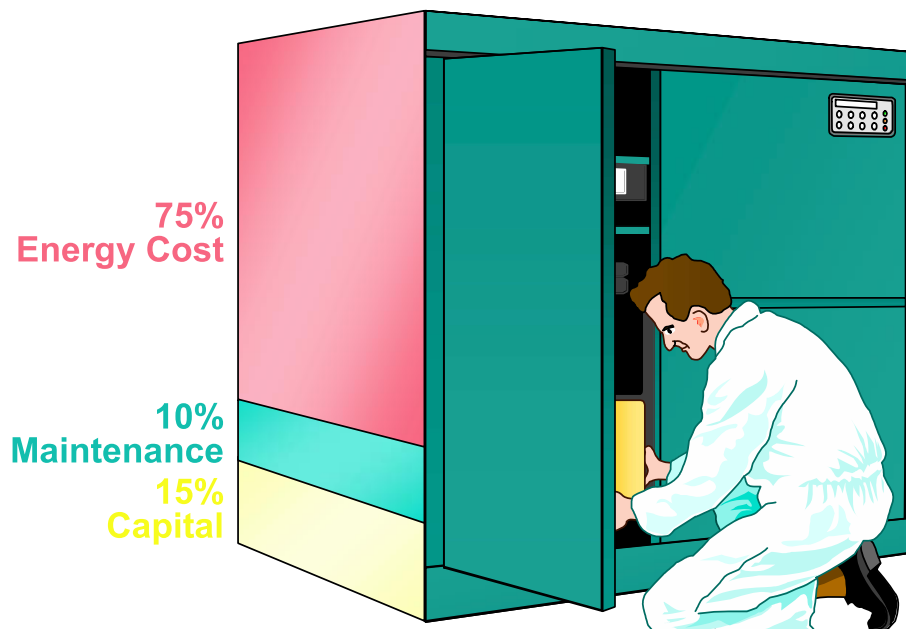
Compressed Air - The Facts

- 10% of industrial electricity is typically used to produce compressed air
- In Vietnam this equates to around VND2,610,000,000,000
- On average 30% can be saved some at little or no cost this equates to 250,500 Tonnes CO₂
- Compressed Air is necessary in most industries but its NOT free - it's an expensive resource - don't let your customers waste it

THE ENERGY TRAIN



Compressor life cycle costs



What constitutes a best practice system?

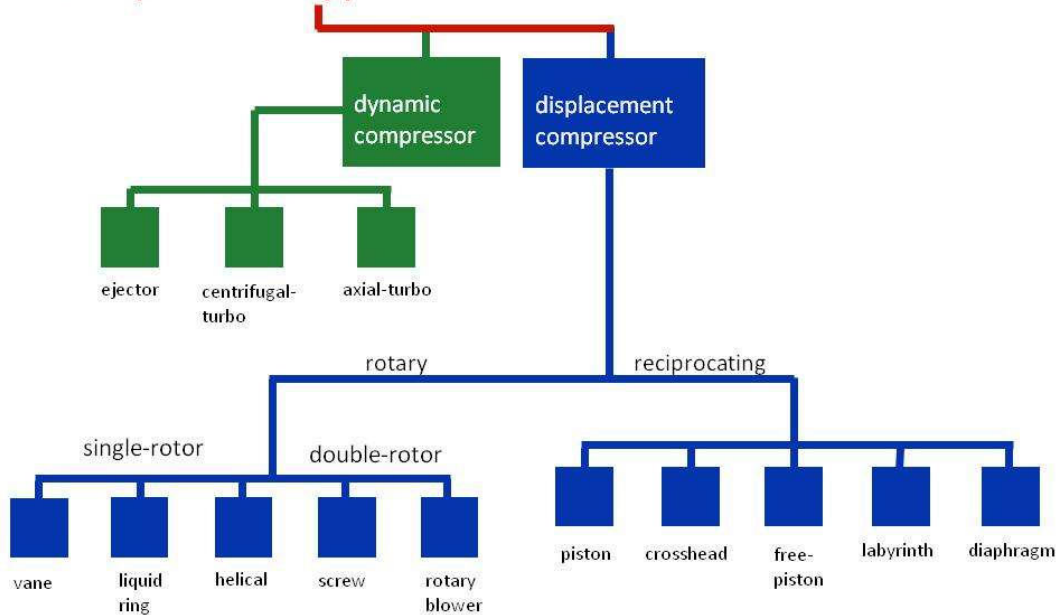
- Compressors well matched to the demand and well controlled
- Compressors are efficient and well maintained
- Treatment is to the minimum required standard
- Dryers are running efficiently
- Condensate is collected and treated correctly
- Piping correctly sized in all areas
- Operating pressure is the minimum required
- Pressure drop is <0.5 bar in compressor house
- Pressure drop is <0.2 bar in system
- Leakage is $<10\%$ of mean demand
- Air is on only when required

Poor design



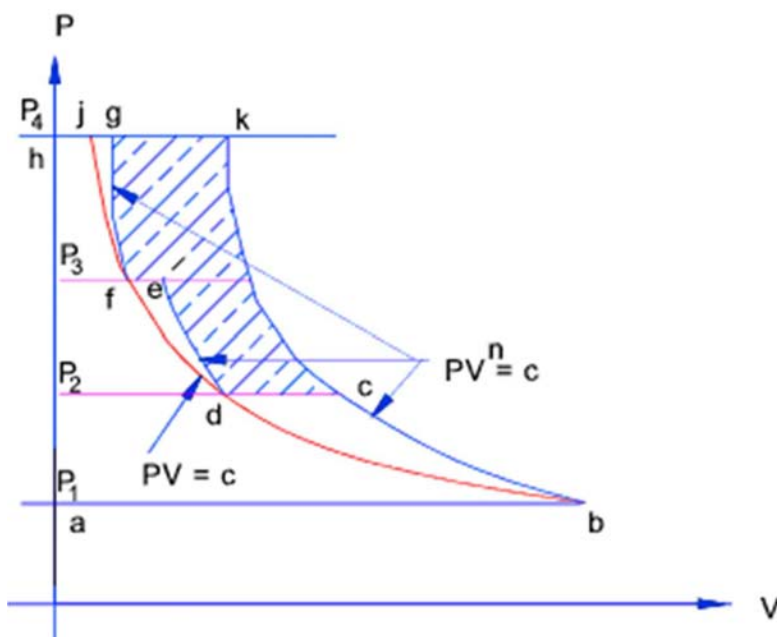
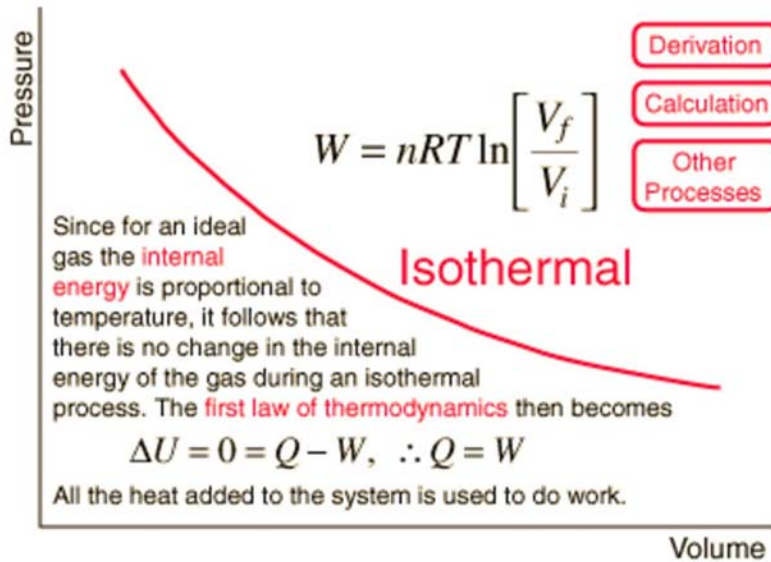
- Filter on compressor exit
- Restrictive valves
- 1 bar pressure drop on load
- Pressure equalises when off load so compressor reloads immediately

Compressor types

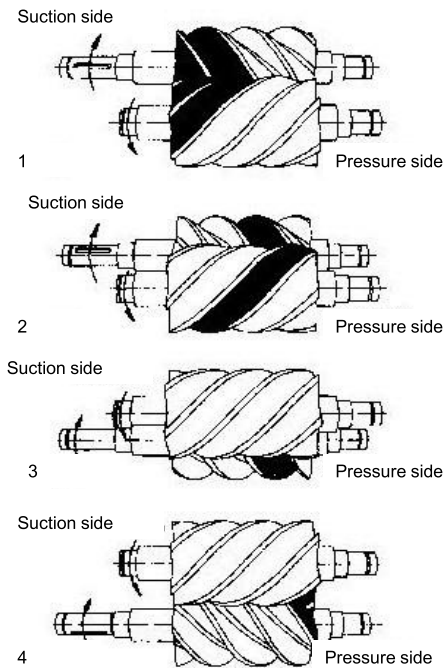


How do compressor manufacturers design energy efficient machines with the best possible specific power consumption (SPC)?

- By approaching isothermal compression
- Techniques
 - Multistaging
 - Cooling
 - Oil free machines
 - Oil injected machines
 - Water injected machines

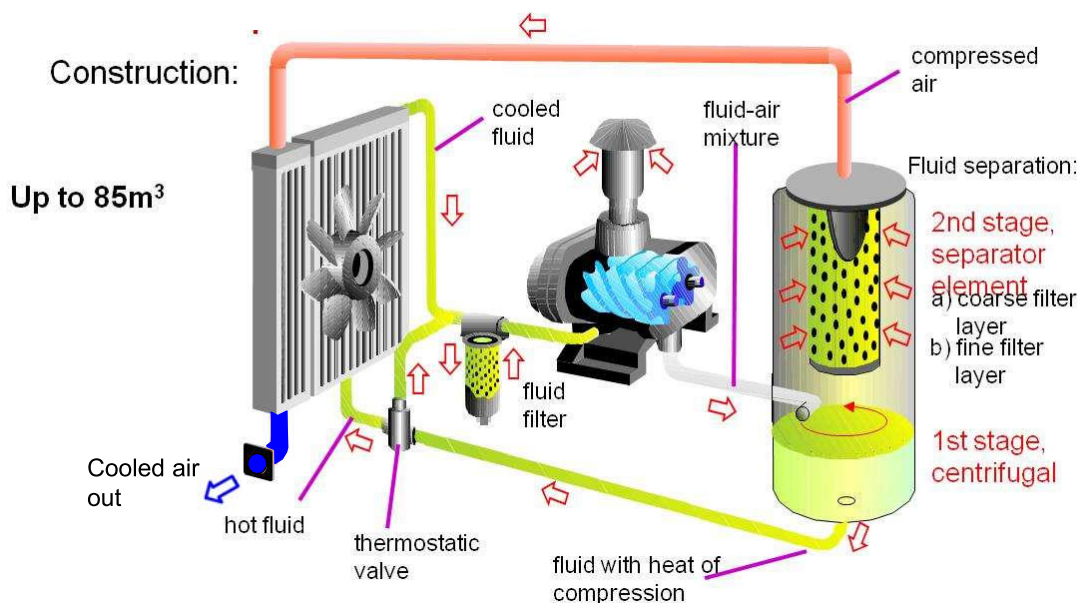


The oil injected screw compressor

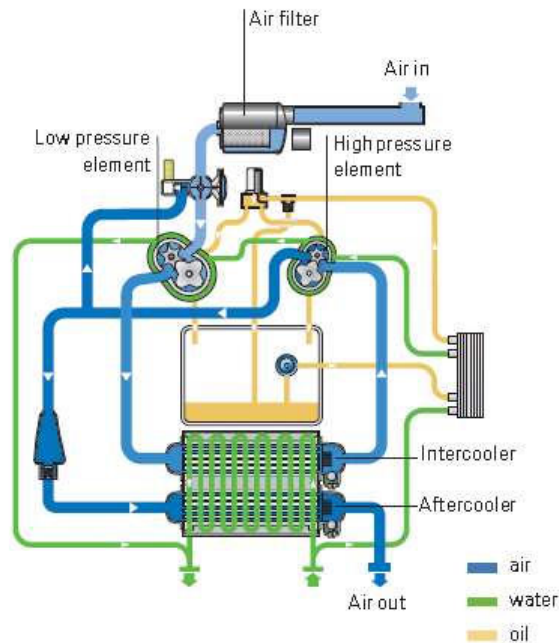


Oil injected – single and two stage

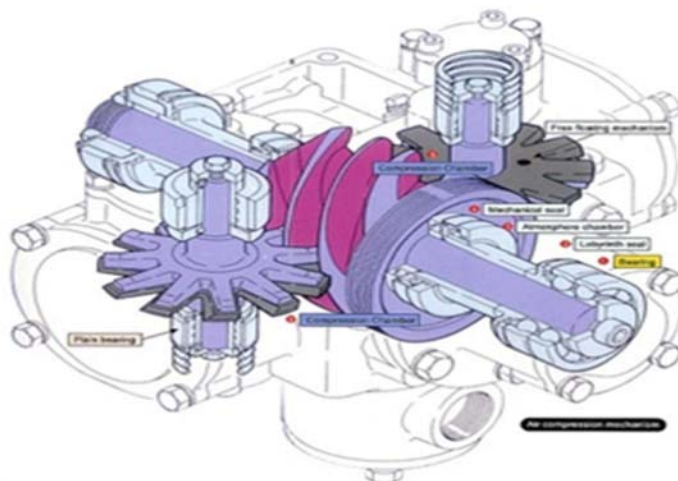
Oil injected screw compressor



Oil free screw compressor

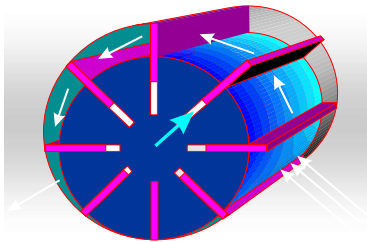


Water injected screw with RO filter other types use condensate from built in refrigerated air dryers



Other Displacement Compressor types

- Rotary vane
- Toothed Rotor



Single stage centrifugal compressor with magnetic bearings for low pressure applications

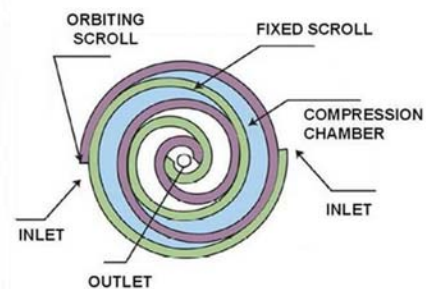


Small centrifugal compressor for 7 – 10 barg

- VSD centrifugal compressor
- 2 stage
- Single high speed magnetic bearing drive motor
- Impellers mounted directly on drive motor shaft: no gearbox, no oil
- Both impellers on one drive shaft
- Water-cooled only

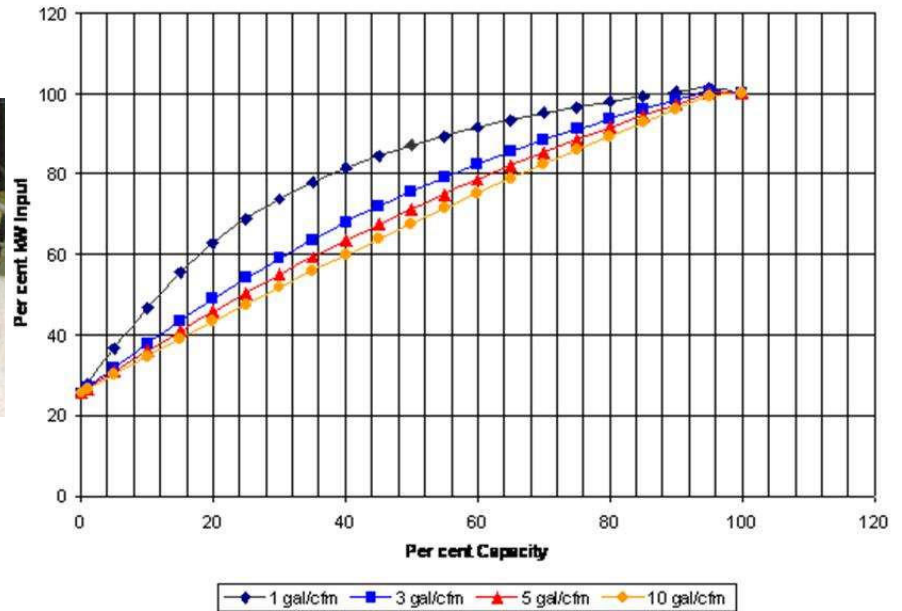
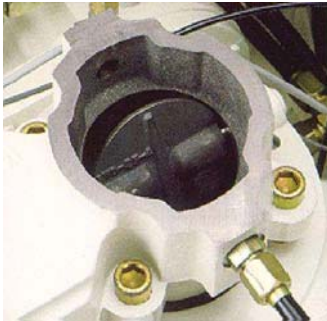


Oil free rotary scroll compressors



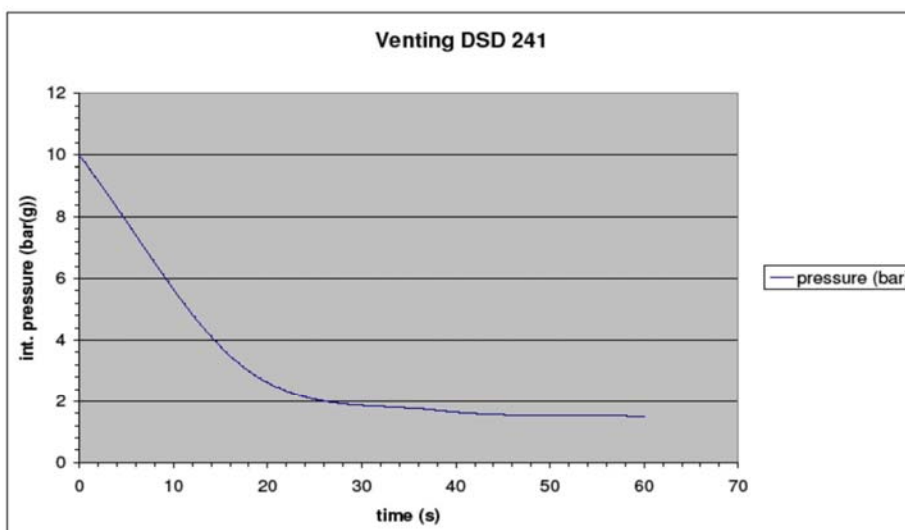
Compressor control – on/off load

Average kW vs Average Capacity with Load/Unload Capacity Control



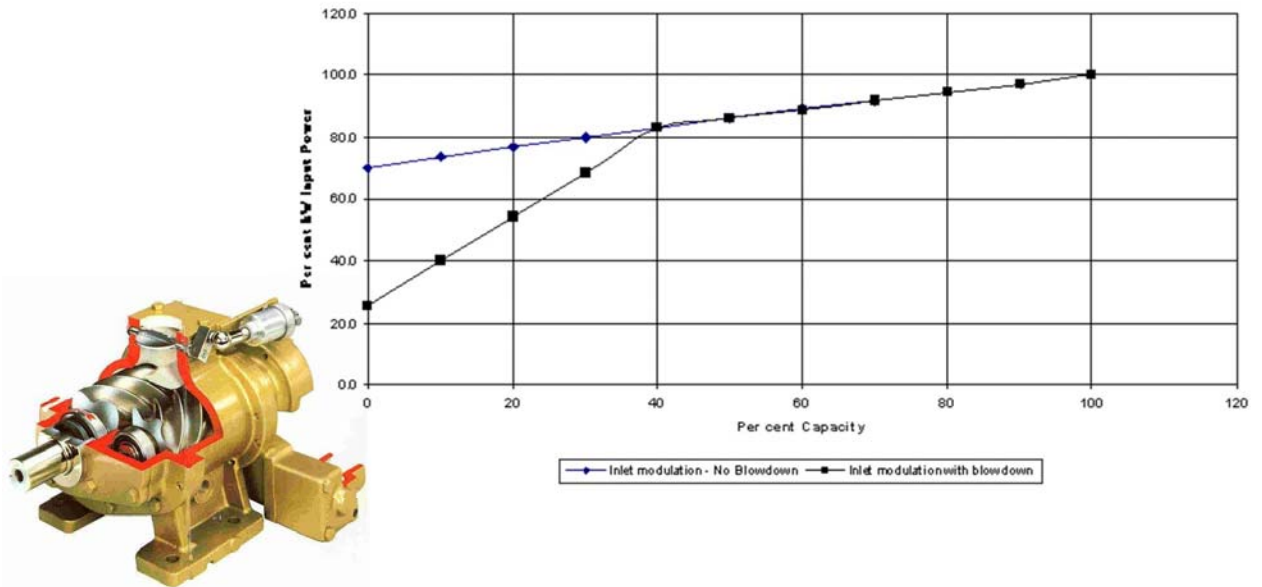
Copyright Compressed Air Challenge

Unloading Power Time



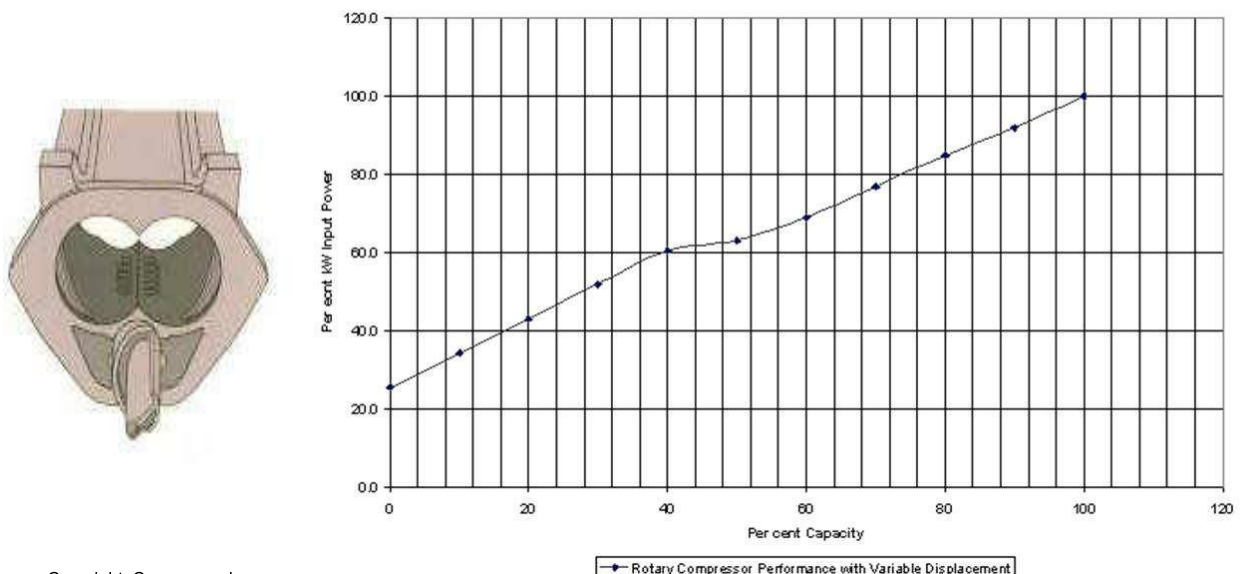
Compressor control – inlet modulation

Rotary Compressor Performance with Inlet Valve Modulation



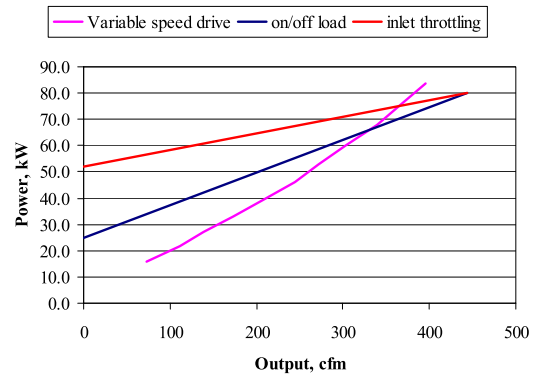
Compressor control – variable displacement

Rotary Compressor Performance with Variable Displacement

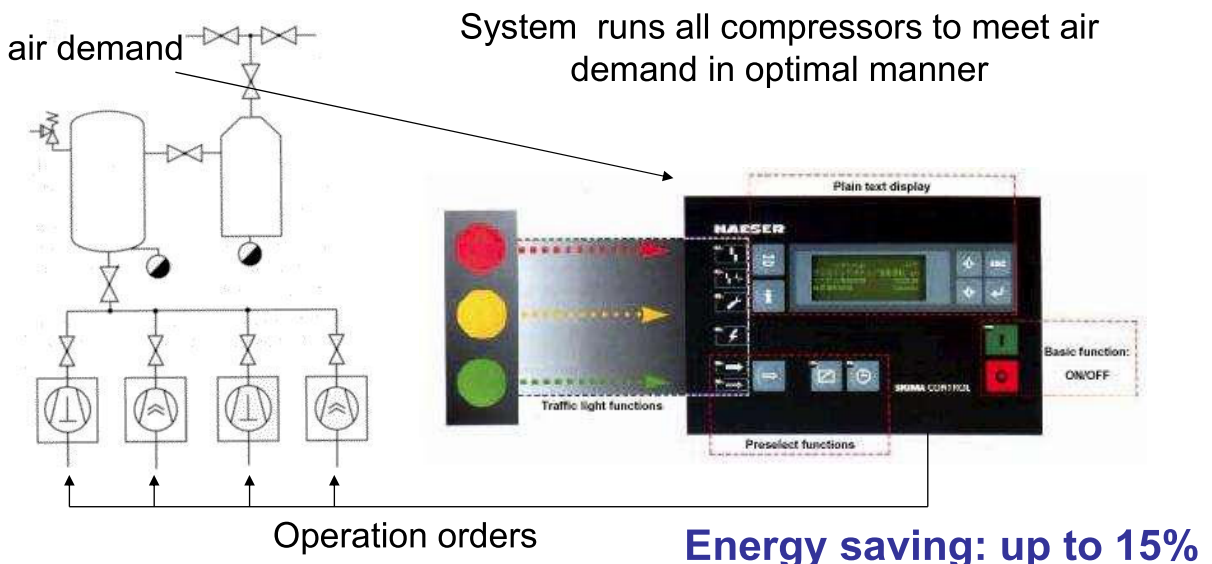


Control of compressors

- ✓ Only minimum required compressors should be on line
- ✓ How do the compressors control? – on/off, modulate, blow off
- ✓ Understand how they will interact with each other
- ✓ Consider a group control system
 - Minimise pressure band
- ✓ Auto shut down should be working to minimise long periods of no load running
- ✓ Can a variable speed drive machine be used?



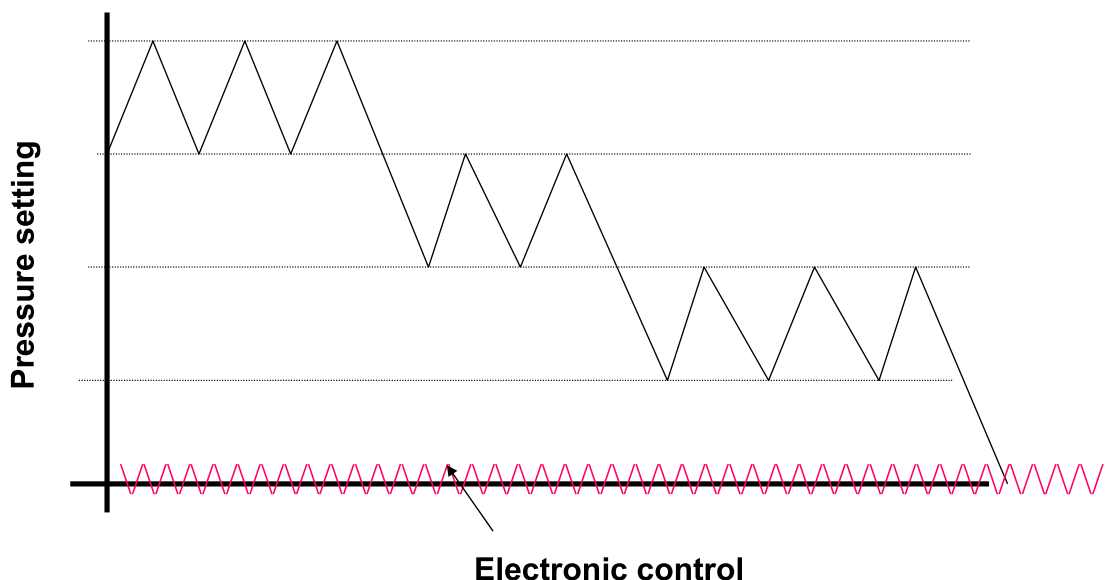
Group control system



Group Control

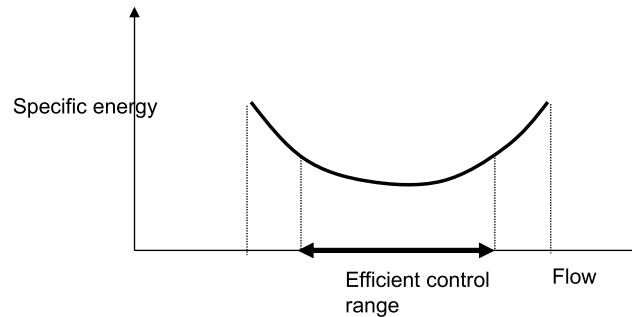
- ✓ To provide simple control of groups of compressors
 - Sequential switching and duty rotation
 - Turning off machines when not needed
- ✓ To provide targeting and monitoring information
 - SPC of compressor installations
 - Base leakage figures
- ✓ To control zone isolation valves
- ✓ To reduce generation pressure during non-production hours
- ✓ To provide maintenance information

Normal sequential control versus electronic control Pressure versus demand



Variable speed drive limitations

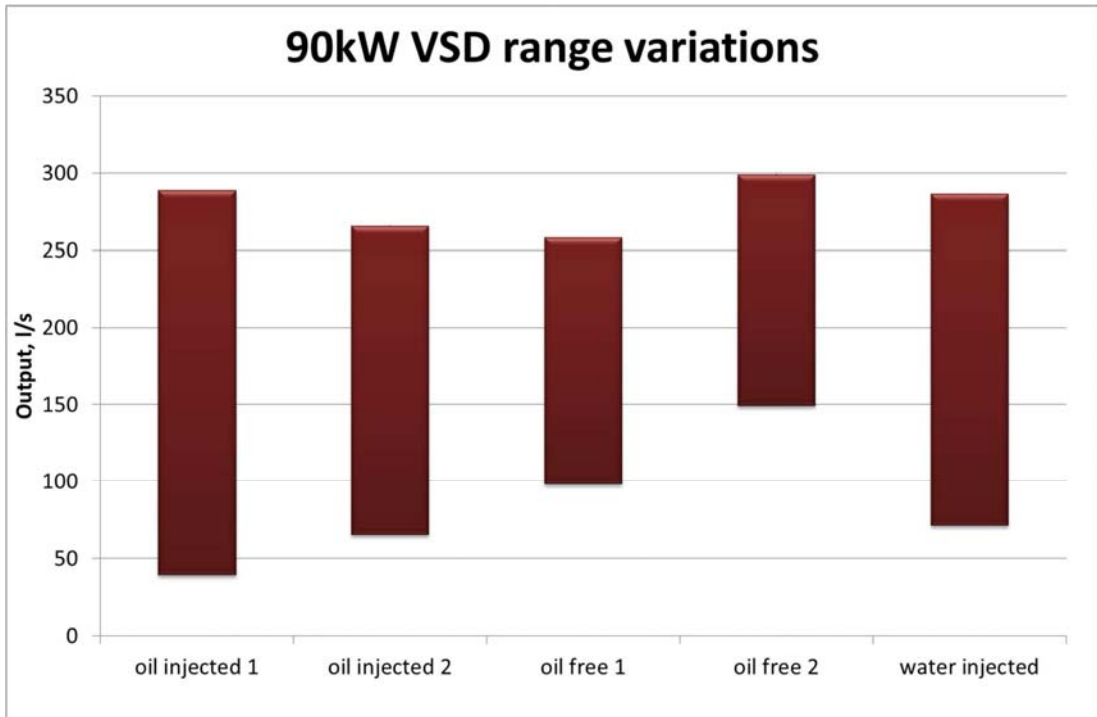
Screw with
variable speed
Drive



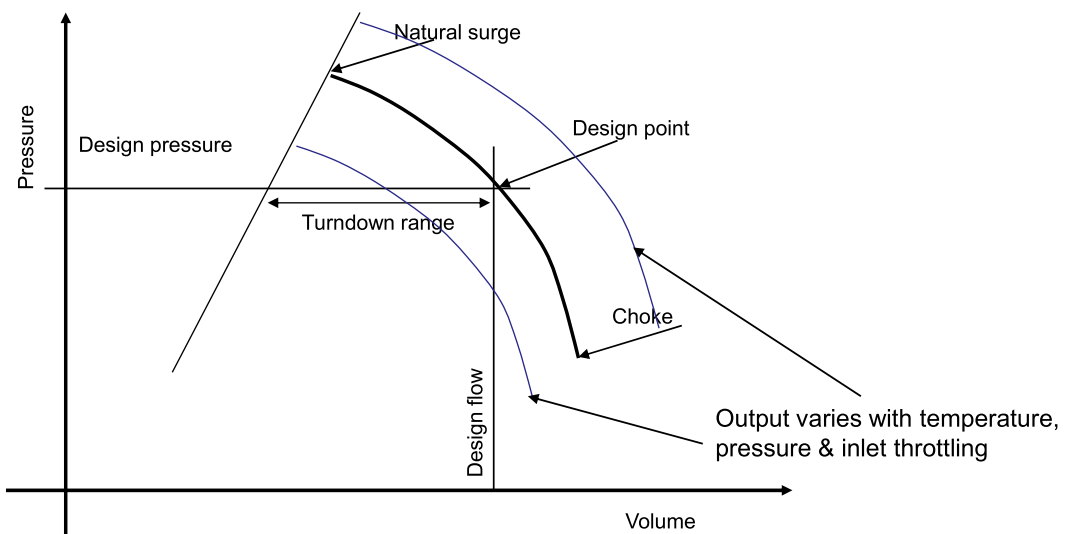
- Different sizes have different control ranges
- Oil injected has larger turndown than oil free
- Not all manufacturers are the same

VSD compressors

- ✓ Size compressor to cover demand range
- ✓ Avoid control gaps
- ✓ Maximise running at mid range speeds
- ✓ Remember not all VSDs offer the same performance range



Centrifugal Compressor control range



Inlet conditions

- Flow meter readings normally given at set conditions eg scfm, Nm³/hr:
 - Standard – 1013 mbarA, 15C, 0%RH
 - Normal – 1013 mbarA, 0C, 0%RH
- Compressor outputs usually free air delivered at 1000 mbarA, 20C, 0%RH for screw compressors, different for centrifugal
- Corrections required between the two sets of data (can be over 15% difference)

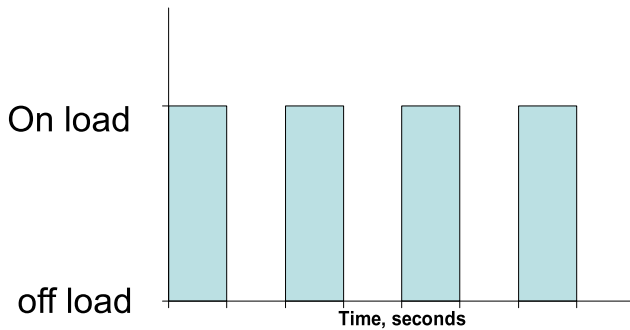
The effect of inlet conditions

Inlet conditions	FAD	Nm ³ /hr	Scfm	Comments
1000 mbarA, 20C, 60%RH	1000 m ³ /hr 589 cfm	915 Nm ³ /hr 91.5%	568 scfm 96.4%	Cold Asia
980 mbarA, 35C, 70%RH	1000 m ³ /hr 589 cfm	845 Nm ³ /hr 84.5%	525 scfm 89.1%	Warm Asia
780 mbarA, 35C, 80%RH	1000 m ³ /hr 589 cfm	670 Nm ³ /hr 67%	416 scfm 70.6%	Mexico City

A 1,000 m³/hr compressor will only deliver 845 Nm³/hr at certain conditions

You need to know the inlet conditions to know if the compressor is performing correctly

No meters? - Calculating the demand

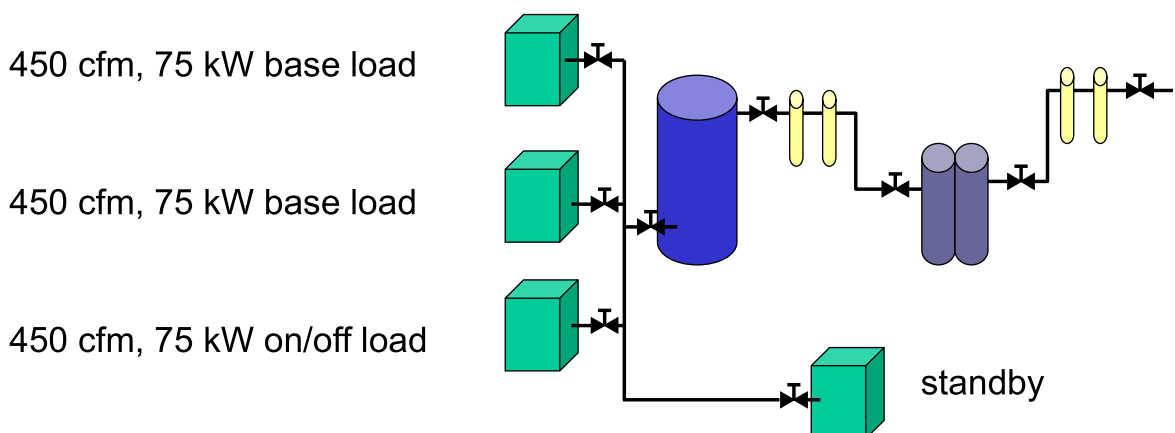


$$\text{Average load} = \frac{\text{Time on load}}{\text{Total cycle time}}$$

Repeat during non production time to estimate leakage
Isolate areas to split up base demand

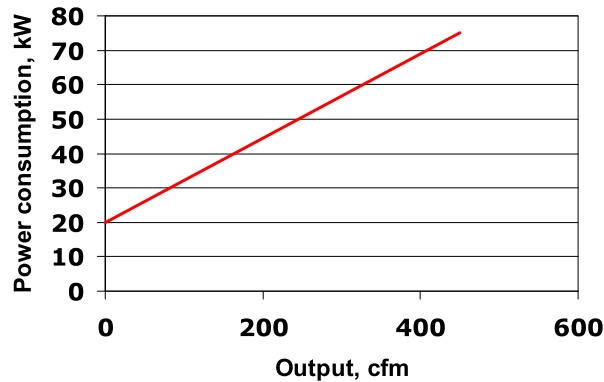
May not allow you to size a new compressor but will help you understand the system

Calculating the demand



Calculating running costs

Typical screw compressor control characteristic



Full load = 75 kW, 450 cfm

No load = 20 kW = 26.66% of full load but 0 cfm

Timing calculation

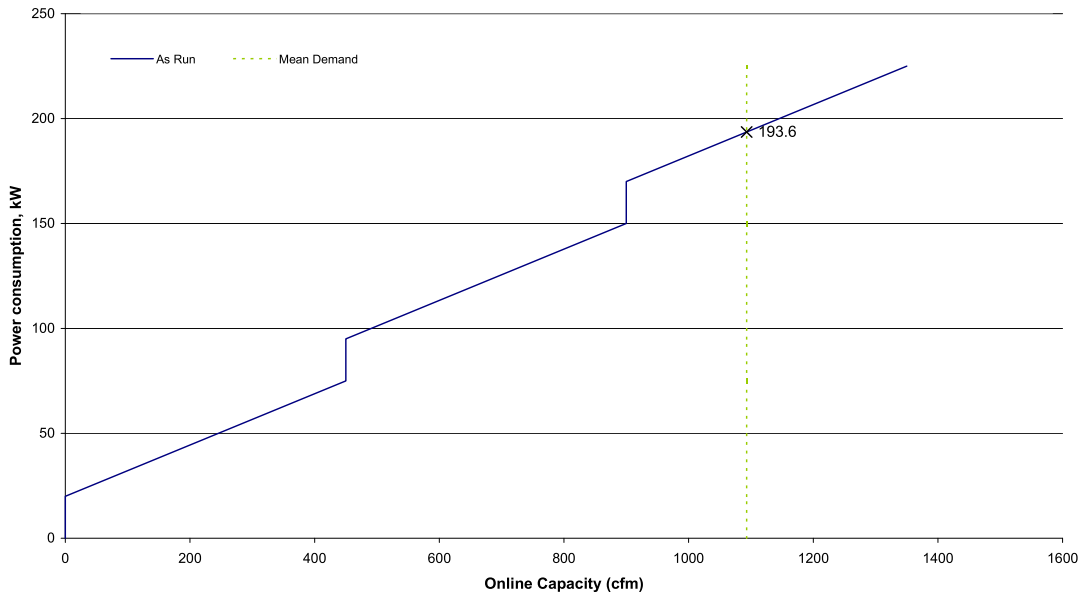
Average time on load = 30 seconds

Average time off load = 40 seconds

Average loading = $30/70 = 43\%$

$$\begin{aligned}
 \text{Demand} &= 450 + 450 + (450 \times 43\%) \\
 &= 1094 \text{ cfm}
 \end{aligned}$$

Calculating generating costs



Demand Vs power consumption

3 off 75kW compressors

2 base load = 900 cfm, 150 kW

1 on/off load = 193 cfm, 43.6 kW

Output	450 cfm
Full load Power	75 kW
No load power	20 kW

$$\begin{aligned}
 \text{Power} &= \text{full load power} + \text{no load power} \\
 &= 75 \times 0.43 + 20 \times 0.57 \\
 &= 32.1 + 11.4 \\
 &= \mathbf{43.6 \text{ kW}}
 \end{aligned}$$

Total power consumption 193.6 kW

Total annual running cost

Production hours = 80 hours/week, 52 weeks/year

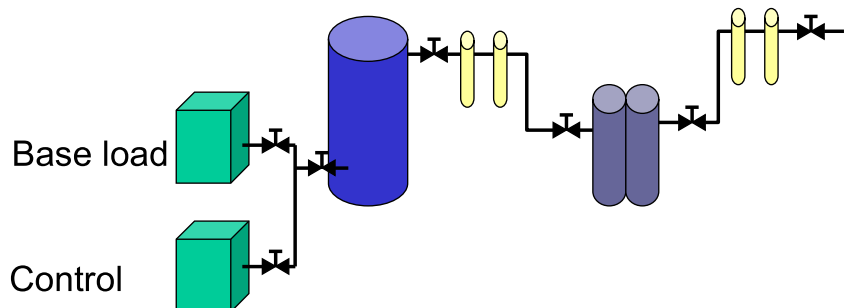
@ D3000/Kwh

Production cost = $193.6 \times 80 \times 52 \times 3000 = \text{VND}2,416,128,000$

Exercise - you calculate the annual air costs of this system

Compressors:
400 m³/hr
50 kW on load
20% no load power

600 m³/hr demand



16 hours a day
5 days a week
50 weeks a year

Electricity cost – VND3000/kWh

What is the annual operating cost?

Total annual running cost

Hours = 16 x 5 x 50 = 4000 hours/year

Base load = 400 m³/hr so, 50 kW x 4000hrs = 200,000kWh
 = 200,000kWh x 3000 = **VND600,000,000**

Control = (600-400)/400 = 50% load, 50% no load

Full load = 50 x 4000hrs x 50% = 100,000kWh

No load = 10 x 4000hrs x 50% = 20,000kWh

Total control = (100,000 x 3000) + (20,000 x 3000)
 300,000,000 + 60,000,000 = **VND360,000,000**

Total compressor house = 600,000,000 + 360,000,000 = **VND960,000,000**

Session 2 slide 14

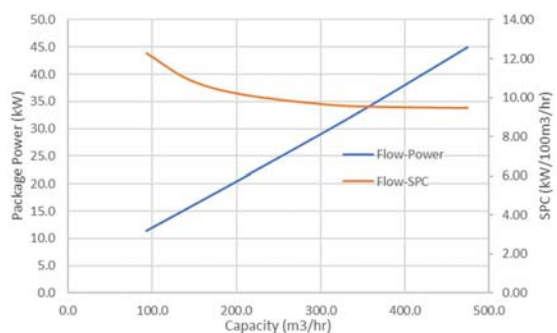
Poverty Reduction through Productive Activities • Trade Capacity Building • Energy and Environment

47

What about VSD Machines?

You need the Performance Data – See CAGI datasheets

MODEL DATA - FOR COMPRESSED AIR			
1	Manufacturer:	Atlas Copco	
2	Model Number:	GA37LVSD+	Date: 11/30/2020
3	<input checked="" type="checkbox"/> Air-cooled <input type="checkbox"/> Water-cooled	Type:	Screw
4	# of Stages:	1	
5	Full Load Operating Pressure ^a	102	psig ^b
6	Drive Motor Nominal Rating	50	hp
7	Drive Motor Nominal Efficiency	96	percent
8	Fan Motor Nominal Rating (if applicable)	1.1	hp
9	Fan Motor Nominal Efficiency	73	percent
8*	Input Power (kW)	Capacity (acfm) ^{c,d}	Specific Power (kW/100 acfm) ^e
	45.0	Max 279.5	16.1
	34.9	215.4	16.2
	29.3	178.4	16.4
	20.9	120.9	17.3
	15.7	84.7	18.5
9*	11.4	Min 54.7	20.8
	Total Package Input Power at Zero Flow ^{c,d}	1.1	kW
10	Isentropic Efficiency	81.27	%



Can select power manually from data or use linear interpolation in excel (can provide template for modification)

Session 2 slide 15

Poverty Reduction through Productive Activities • Trade Capacity Building • Energy and Environment

48

What about VSD Machines?

Demand is 600m³/hr using 2 equally sized machines

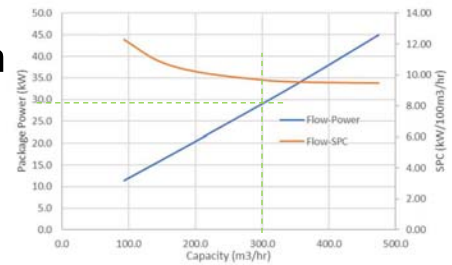
Each machine delivers 600/2 = 300m³/h

Power required at 300m³/hr = ~29kW

Total Power = 2 x 29kW = 58kW

58kW x 4,000hrs = 232,000kWh

232,000kWh x 3,000VND = **696,000,000VND**



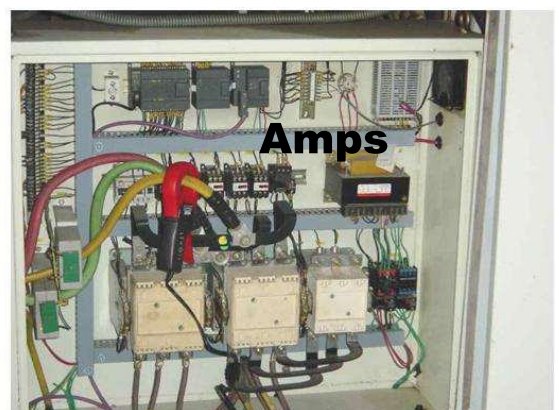
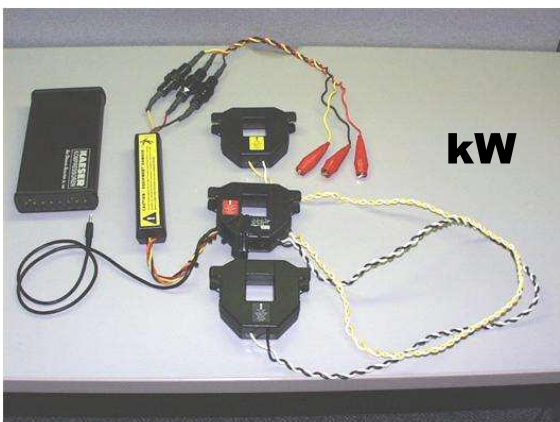
Session 2 slide 16

Poverty Reduction through Productive Activities • Trade Capacity Building • Energy and Environment

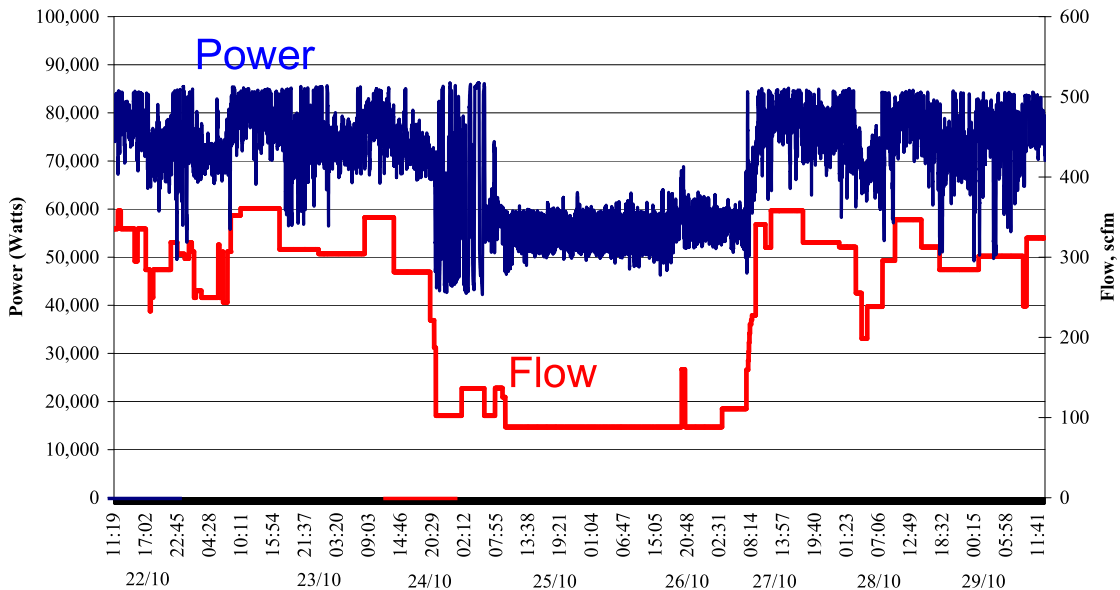
49

Power metering

- kW is the preferred measurement for power
- Amps can provide valuable information but power factor can be very low when off load (0.3-0.5)



Power metering



Compressed air treatment

Compressed air quality classes ISO8573.1:2010

Technology:

Class	Filtration				Drying	Filtration
	Particulate - Maximum number of particles per m ³				Dewpoint	Oil carry over
	≤0.1	0.1<d≤0.5μm	0.5<d≤1.0μm	1.0<d≤5.0μm	°C	Mg/m ³
0	As specified by the equipment user or supplier and more stringent than class 1					
1	Not specified	20,000	400	10	≤-70	≤0.01
2	Not specified	400,000	6,000	100	≤-40	≤0.1
3	Not specified	Not specified	90,000	1,000	≤-20	≤1
4	Not specified	Not specified	Not specified	10,000	≤+3	≤5
5	Not specified	Not specified	Not specified	100,000	≤+7	
6	≤5 Mg/m ³				≤+10	
7	5<Cp≤10 Mg/m ³				Cw≤0.5g/m ³	
8					0.5<Cw≤5	
9					5<Cw≤0.5	
X	Cp>10				Cw>10	>5

Sizing treatment systems

- Dryer capacities normally based on 7 barg 35C max
- Low pressure or high temperature reduces capacity
- Filters are tested at 21DegC and lose efficiency above this
- Make sure you quote at your clients conditions

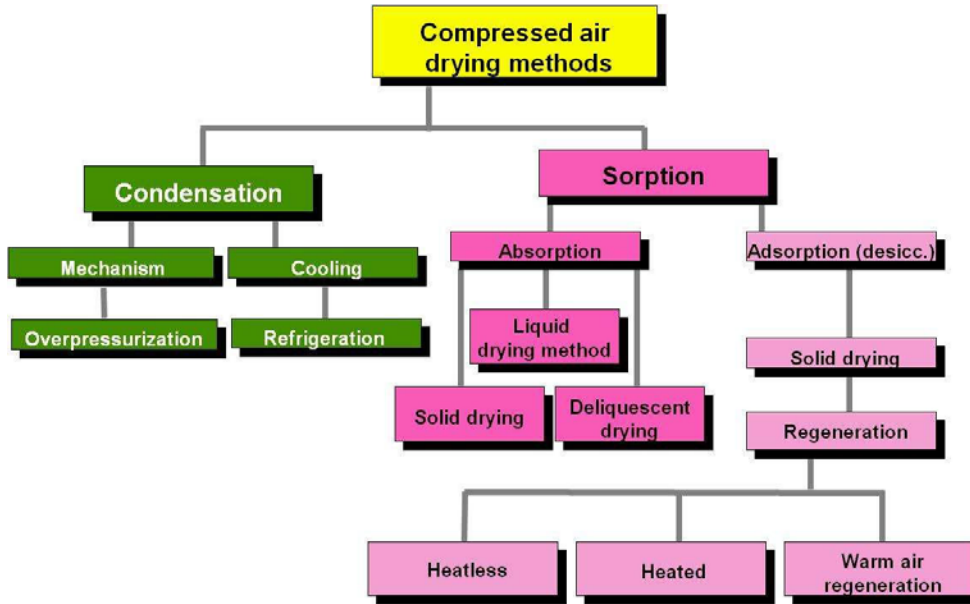
Sizing dryers

Typical correction factors

Air inlet temp, C	25	30	32	35	40	45	50
Factor	1.6	1.22	1.12	1	0.82	0.67	0.57
Inlet pressure, barg	3.5	5	7	8	10.5	14	
Factor	0.7	0.85	1	1.05	1.12	1.2	
Ambient temp, C	25	30	35	40	43		
Factor	1	0.95	0.88	0.78	0.7		

- Factors vary between manufacturers
- Choose factor for worst case condition
- Multiply factors where several vary from design

Compressed Air Drying



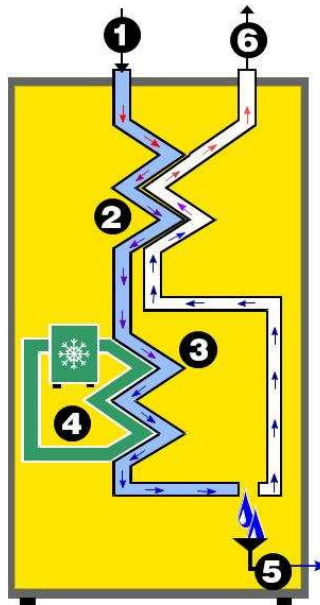
Additional Cost of Treatment

Pressure dewpoint, C	Dryer type	Filtration	Additional cost
+3	Refrigerant	General purpose	3%
-20	Waste heat regenerated	None	<1%
-40	Air regenerated	Pre & After	10-15%
-40	Heat regenerated	Pre & After	5-12%
-70	Air regenerated	Pre & After	15-21%

Incorrect sizing can significantly increase costs

Refrigeration drying

1. Air inlet
2. Air to air heat exchanger
3. Refrigerant to air heat exchanger
4. Refrigerant compressor
5. Condensate separation, automatic condensate drain
6. Compressed air outlet

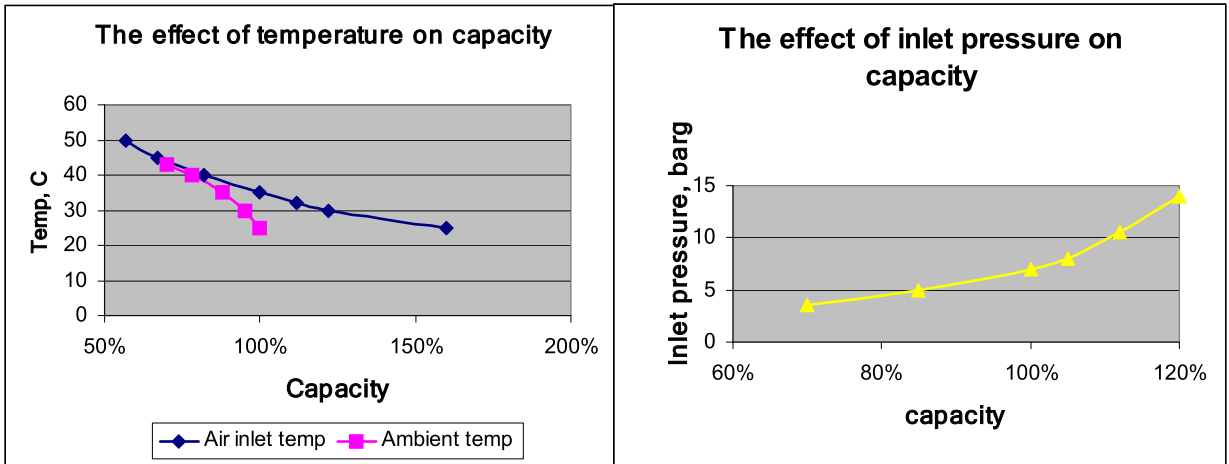


Refrigerant Dryers



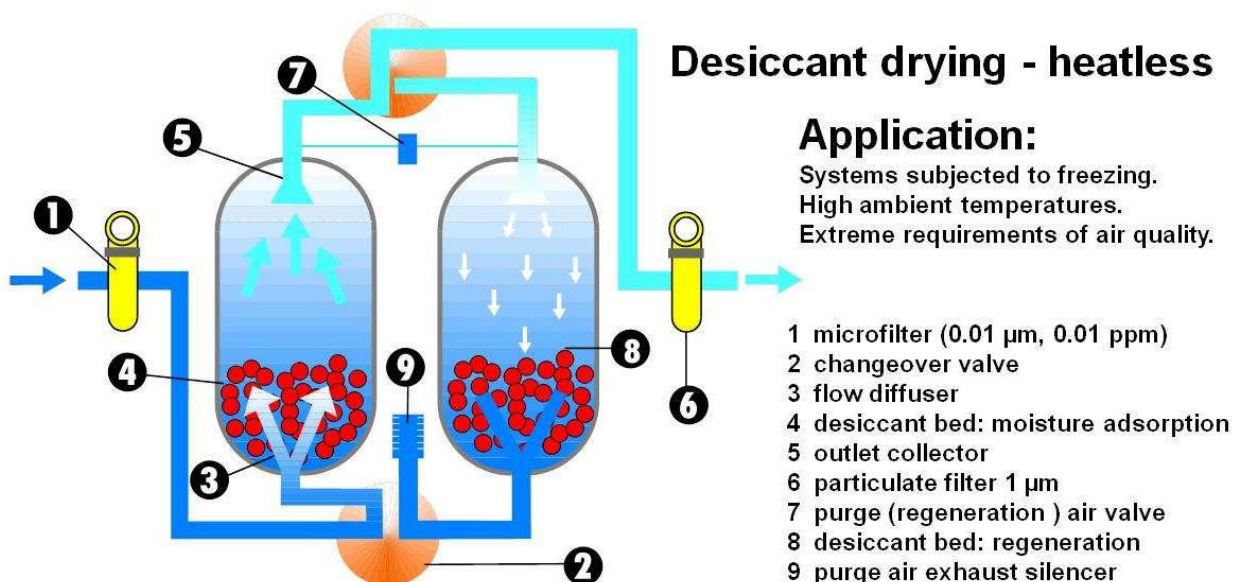
- Rated at 35° C, 7 bar, 100% RH inlet air
- Refrigerated dryers:
 - 1) 3° C pressure dew point
 - 2) Non-cycling feature stable pressure dew point
 - 3) Cycling feature improved part-load power cost with fluctuating dew point
 - 4) Can be supplied with VSD
 - 5) Typical pressure drop – 0.3 bar

The effect of conditions on capacity



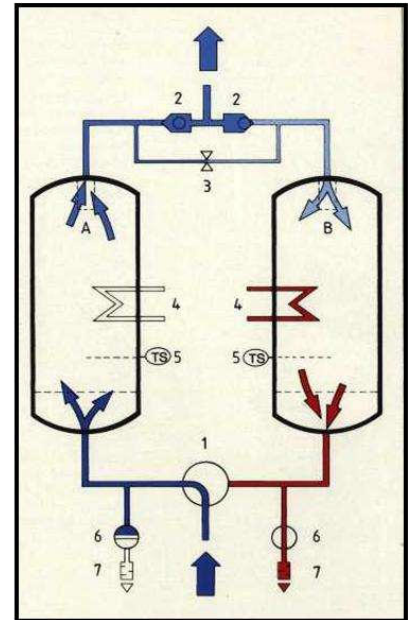
- **Multiply factors where several conditions vary**
- **Eg 100 cfm dryer at 7 barg, 35C, 25C ambient = 70 cfm at 6 barg, 40C inlet, 30C ambient**

Desiccant dryers



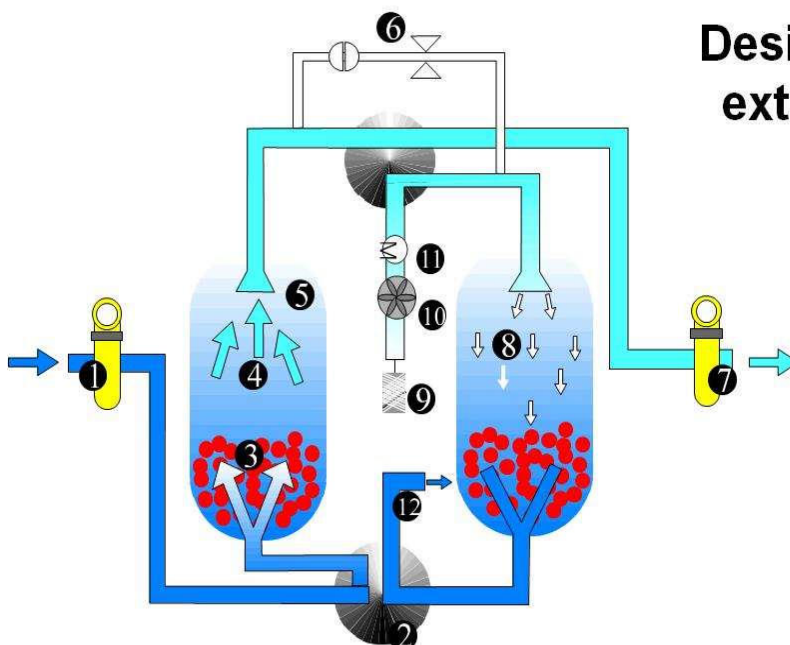
Desiccant drying - internally heated

- integrated heating rods (desiccant not heated evenly during regeneration)
- low purge air requirement (cooling, pressure build-up)
- constant dry, oil-free and clean compressed air



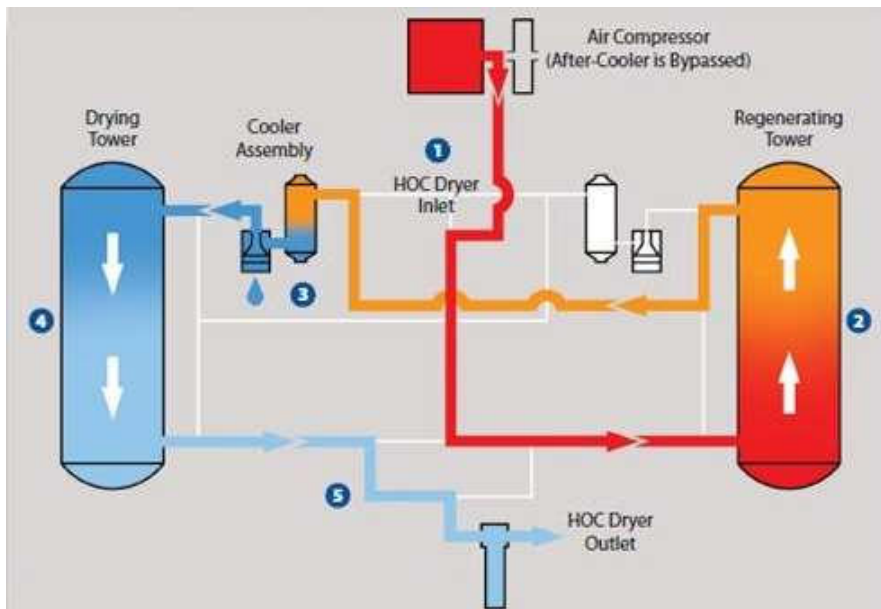
Compressed Air Systems

Desiccant drying - externally heated



- 1 microfilter (0.01 μm , 0.01ppm)
- 2 changeover valve
- 3 flow diffuser
- 4 desiccant bed: adsorption
- 5 outlet collector
- 6 regeneration (purge) valve
- 7 particulate filter
- 8 desiccant bed: regeneration
- 9 purge air inlet
- 10 purge air blower
- 11 purge air heating
- 12 purge air outlet

Heat of compression desiccant dryer



Compressed Air Systems

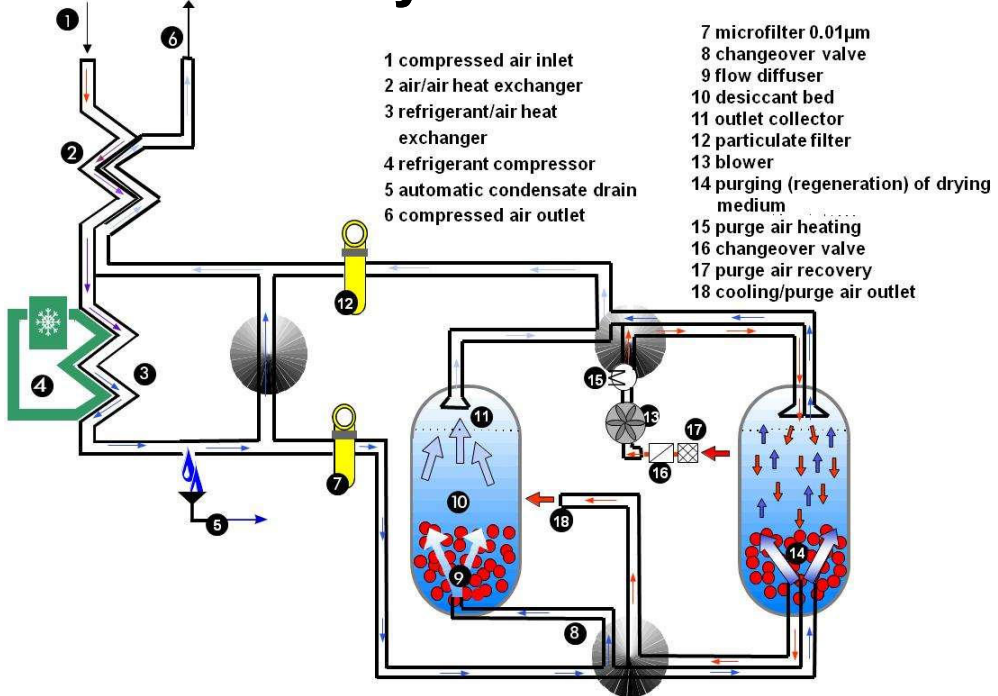
Applying Desiccant Dryers

Desiccant dryers:



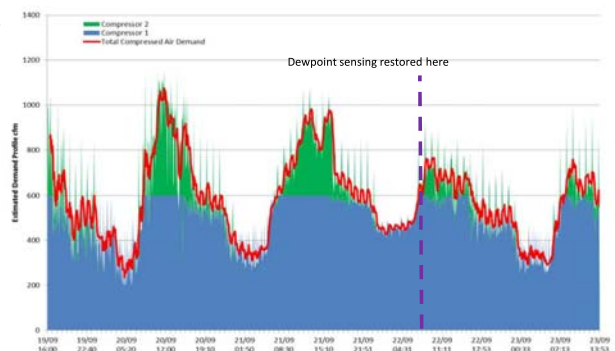
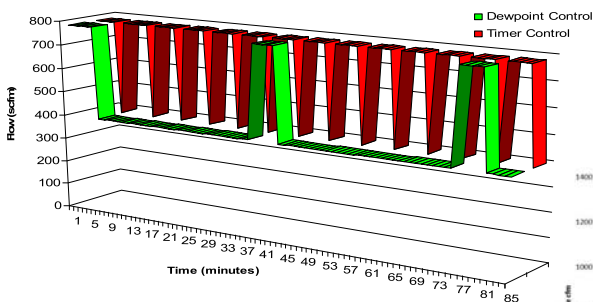
- 1) Pressure dew point to -70°C
- 2) Non-heated units require 15 – 17% purge air
- 3) Heated units require 7% purge air
- 4) Blower purge units require 0 - 2% purge air
- 5) Typical pressure drop – 0.2 to 0.3 bar

Combined dryer



Air dryers with dewpoint sensing control

Graph showing air savings by switching from timer to dewpoint control



- Savings up to 70%
- Systems can often be retrofitted to existing dryers

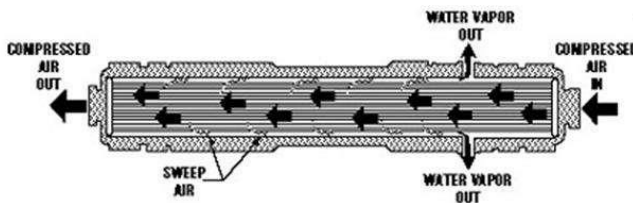
Compressed Air Systems



Applying Membrane Dryers

Membrane dryers:

- 1) Pressure dew point to -40°C
- 2) Require particulate and coalescing filters as pre-filters
- 3) Up to 30% purge air required
- 4) Excellent for point of use, very dry applications



Compressed Air Distribution

Minimum diameters of pipes

FAD m ³ /min	working pressure 7.5 bar (g)			
	up to 50 m	length of pipeline up to 100 m	up to 200 m	over 200 m
up to 12.5	2 1/2"	2 1/2"	3"	see straight-line graph
up to 15,0	2 1/2"	2 1/2"	3"	
up to 17.5	2 1/2"	3"	DN100	
up to 20.0	3"	3"	DN100	
up to 25.0	3"	DN100	DN100	
up to 30.0	3"	DN100	DN100	
up to 40.0	DN100	DN100	DN 125	

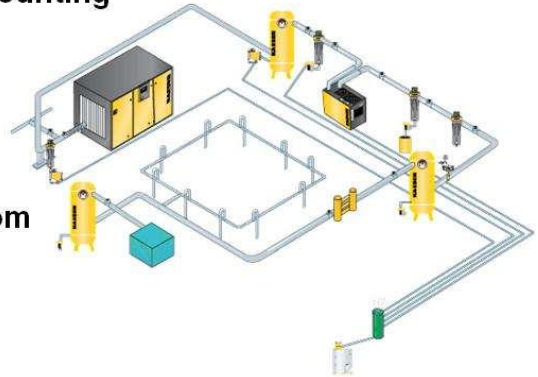
Compressed Air Distribution

Rule of thumb:

A well designed piping system will have less than a 0.15 bar pressure drop in the entire system, not counting clean air treatment equipment.

Compressed air velocity should be kept to:

- 5 meters per second in the compressor room
- 6 meters per second in the main header
- 15 meters per second in the air drops



Uses of compressed air

- Blowing
- Cleaning
- Processes
- Component ejection
- Ventilation - cooling of products
- Agitation of paint or cleaning baths
- Moving product around bends or on conveyors
- Keeping product in line
- Vacuum generation
- Instrumentation

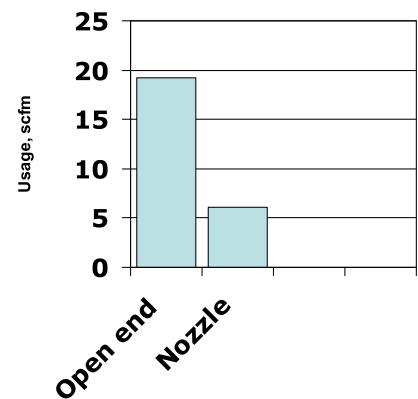
Energy saving air using devices

These include:

- Air intensifying nozzles
- Air knives
- Safety blow guns
- Low consumption solenoid valves
- Pressure boosters
- Multistage vacuum ejectors
- Local pressure regulators
- Local isolations of production machinery
- Double acting double power pneumatic cylinders
- Exhaust stroke air recovery from cylinders
- Reductions in local pressure losses
- Electronic zero loss drain traps
- Local receivers to reduce peak demands
- Electrical powder transfer vibrators

Air efficient nozzles

Copper pipe	19.2 scfm
Air efficient nozzle	<u>6.1 scfm</u>
Reduction	13.1 scfm



Specific energy = 0.122 kW/cfm

Energy saved = 1.6 kW/nozzle

Saving/nozzle = VND4,000,000 per year

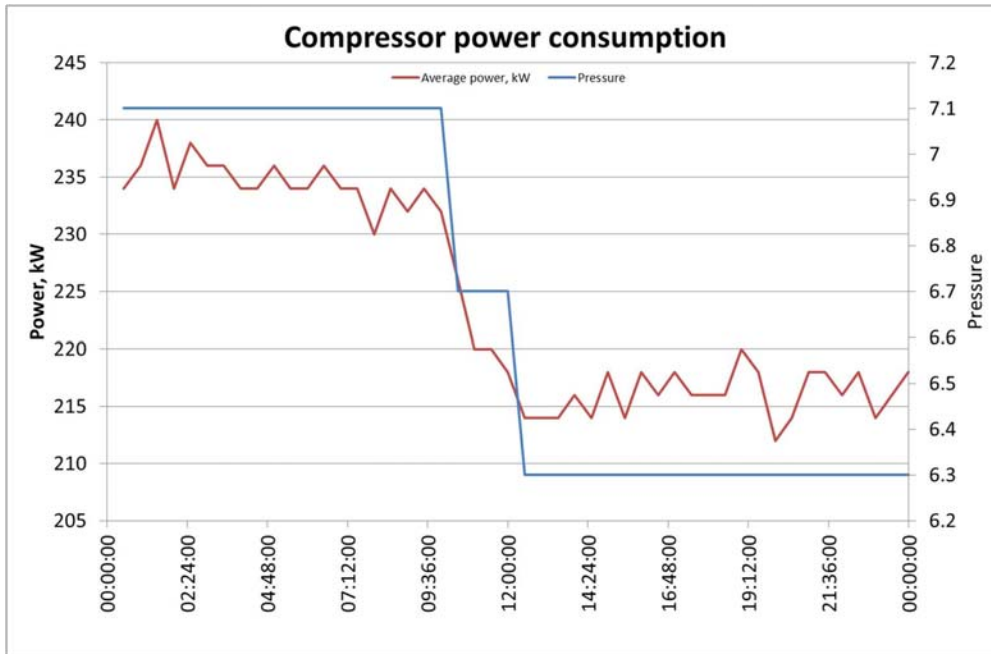
(based on 2000 hours/year)

Cost VND350 - VND700,000 per nozzle

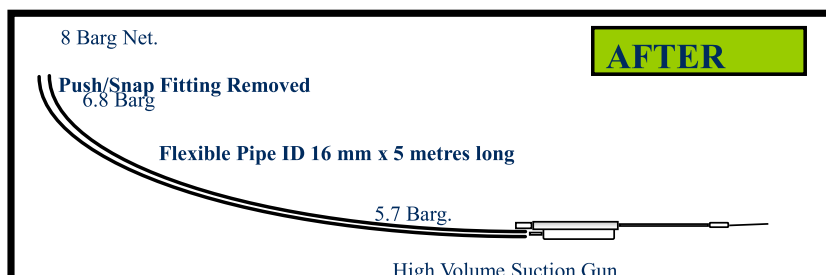
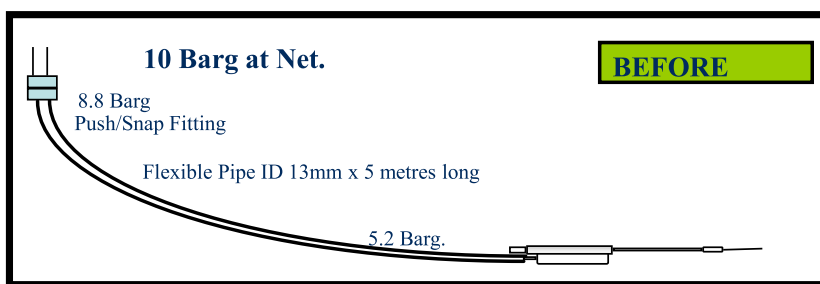
Payback < 2 months



Reducing pressure



Pressure reduction at the end user



Reducing pressure at the end user

- 4mm orifice Blow gun operating at 7 barg with safety nozzle
- Consumption: 40 cfm
- Reduce pressure to 2 barg
- Consumption = $40 \times \sqrt[3]{8}$ (absolute pressure ratio)
- = 15 cfm
- Saving = $25 \text{ cfm} \times 0.122 = 3 \text{ kW/gun}$
- 25 guns used for 2 minutes/hr = $25 \times 3 \times 2 / 60 = 2.5 \text{ kW}$ average saving



Total saving = VND 12,000,000 per year (4000 hrs/yr)

Cost for preset regulator <700,000

Payback 18 months

FIT REGULATORS!!

Safety blow guns



- Ergonomically designed body with patented valve design and KN nozzles produces considerably reduction in pressure losses.
- 2 connection options.
- Minimum actuation force required.

Local boosters



- Increases the main circuit pressure to an adjustable value.
- Major energy savings.
- No other energy source required
- Operating temperature: 2-50° C.
- Input pressure: 0.1-1 MPa.
- Mounting position: horizontal.

Vacuum ejectors



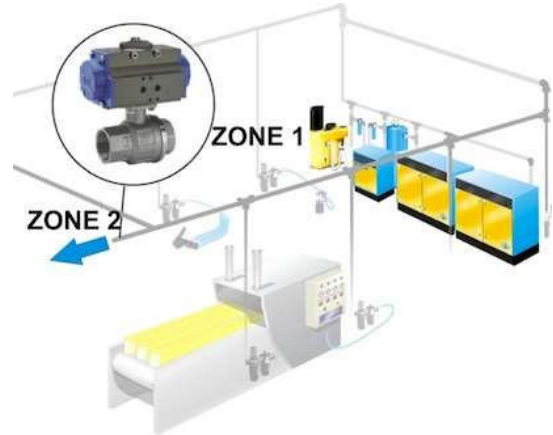
- Compact design.
- 3 different types:
Ejector + vacuum switch.
Ejector + vacuum gauge.
Only ejector
- Vacuum built by 3 stage ejector therefore less air consumption, by the nozzle.

Zone & machine isolation

Isolate air using production machinery when not being used

Use local solenoid valves operated by:

- No product flow sensing
- Isolation switches
- No operator (burglar alarm mats)
- Turning off the air with the lights when everyone goes home



Machine isolation

A machine operates 8 hours a day with the air on 24 hours for users elsewhere on site

Air consumption in use: 20 scfm

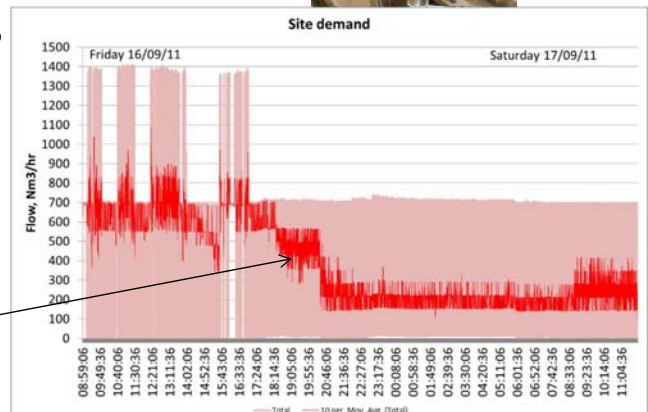
Air consumption when stopped: 8 scfm

Power consumed when stopped: 0.976 kW

Annual cost = $0.976 \times 16 \times 3000 \times 365$
= VND17,099,520 per year

Typical cost of ½" solenoid valve
 VND1,700,000

Area 1 stops production and is isolated



Plant vibrators



Air consumption approximately 5 cfm = 1 kW for a 50cm unit at 4 barg



Power consumption less than 100W

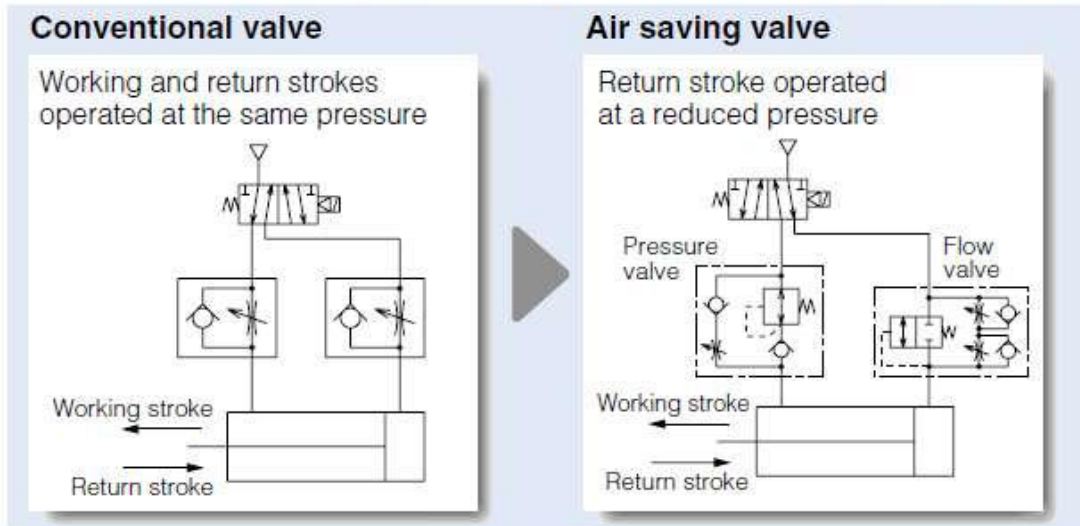
Quick release couplings

- Can be a major pressure loss component
- Ensure they are adequately sized
- Use low air loss quick release couplings
 - Two stage action prevents loss from pressurised side
 - Safer - no hose whip or sudden air release
 - Lower pressure loss so tools work better



Air saving valves

Cuts air consumption by operating the return stroke at a reduced pressure.



Double acting double power cylinders



- Double-acting double power cylinder.
- Highly loadable as a result of integrated slide bearing.
- Non-rotating rod (MGZ) - by slide bearing with built-in non-rotating mechanism.
- Double extension output power by "piston in piston construction".
- Approx. 30% reduced overall length compared with standard cylinders in tandem arrangement.
- Moment absorption is the same

Cylinder air recovery



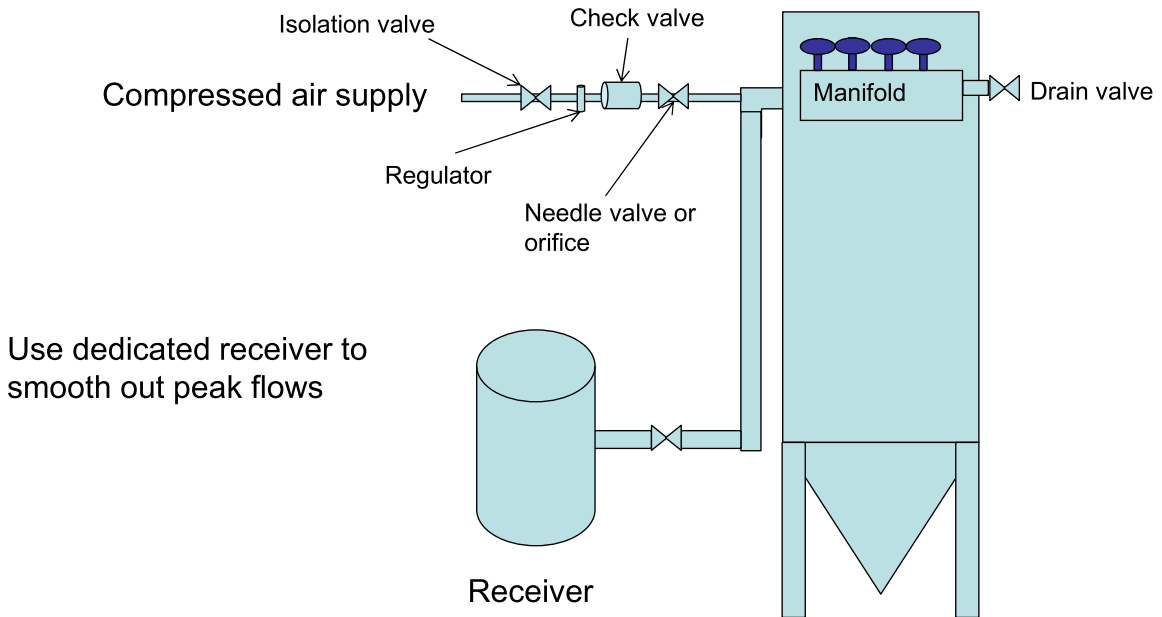
Store and reuse air
normally discharged to
atmosphere

Dust extraction plants



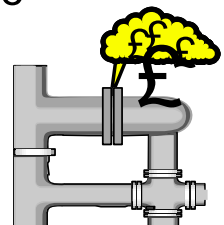
- Use local receiver to smooth out peaks
- Use differential pressure control not timed
- Isolate out of hours

Dust Extraction plants



Compressed air leaks

- Should not be more than 10% of the mean production demand in a normal factory
- Can be up to 20% for large sites, over 80% measured on occasion
- Leaks come back but seldom in the same place
- Regular ongoing leakage campaigns must be conducted
- Business opportunity for suppliers?



Leakage losses

Hole diameter	Air consumption at 6 bar (g) m ³ /min	Loss kW
● 1 mm	0.065	0.3
● 2 mm	0.240	1.7
● 4 mm	0.980	6.5
● 6 mm	2.120	12.0

At D3000/kWh, a 4mm leak costs over **VND170,820,000** /year in power plus additional service on the compressed air equipment.

Leak Detection

Many leaks can be heard, felt or seen.

Other techniques:

- Using soapy water:
 - Tried and trusted, time consuming but sometimes the only way
 - Only suitable for small leaks
- Ultrasound
 - Very effective even in high background noise areas



Common sources of leaks

- Filter, Regulator, Lubricator
- Manual Drain Valves
- Quick Disconnect (QD) fittings
- Hose clamps
- Push-on Hose fittings
- Cut or Punctured Hose
- Pipe fittings
- Pipe Unions
- Flange Gaskets
- Old Rusted Piping
- Pneumatic Cylinder Rod Packing
- Pneumatic Cylinder Body
- Directional Control Valves
- Valve Pilot Lines and Ports
- Valve Stems and Packing

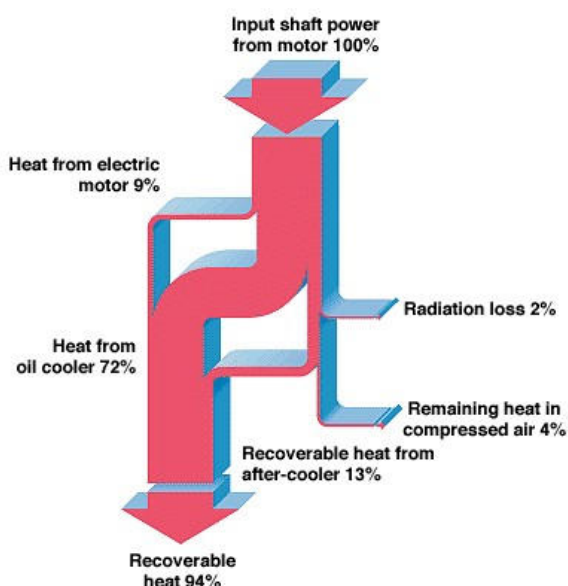
Rubber hose with hose clamps make poor connections that often leak.



An open valve to drain water can cost more each month than the cost of an automatic drain that prevents air loss.



Waste heat recovery

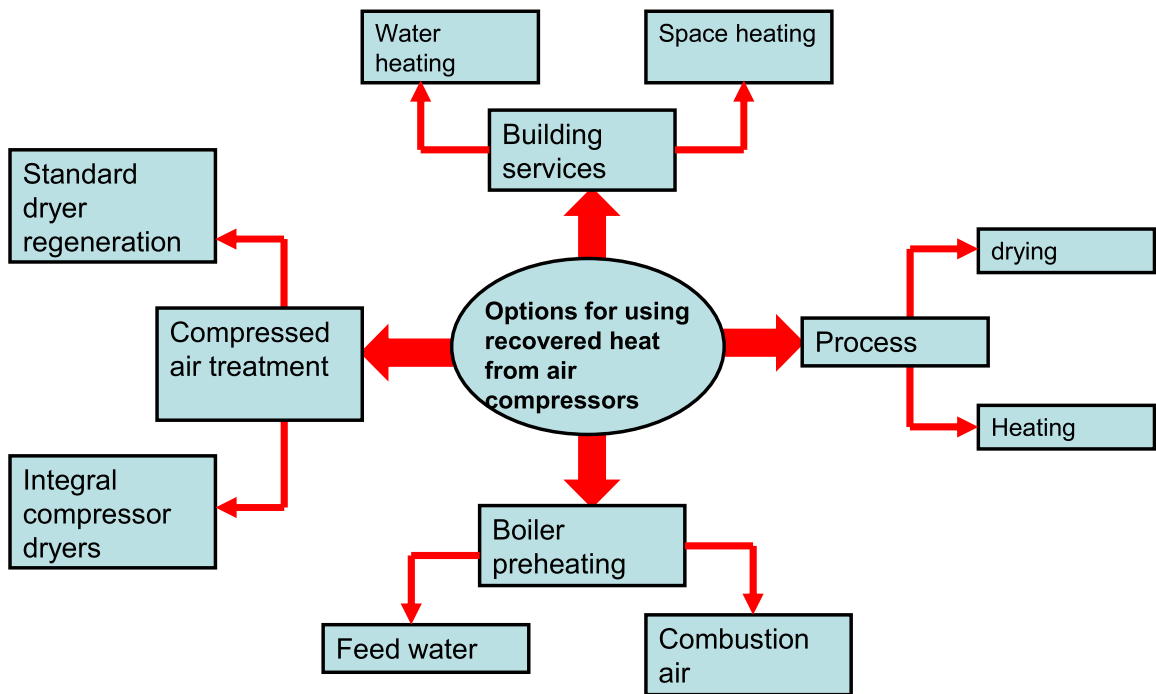


On average 85% of input energy can be recovered for heating applications.

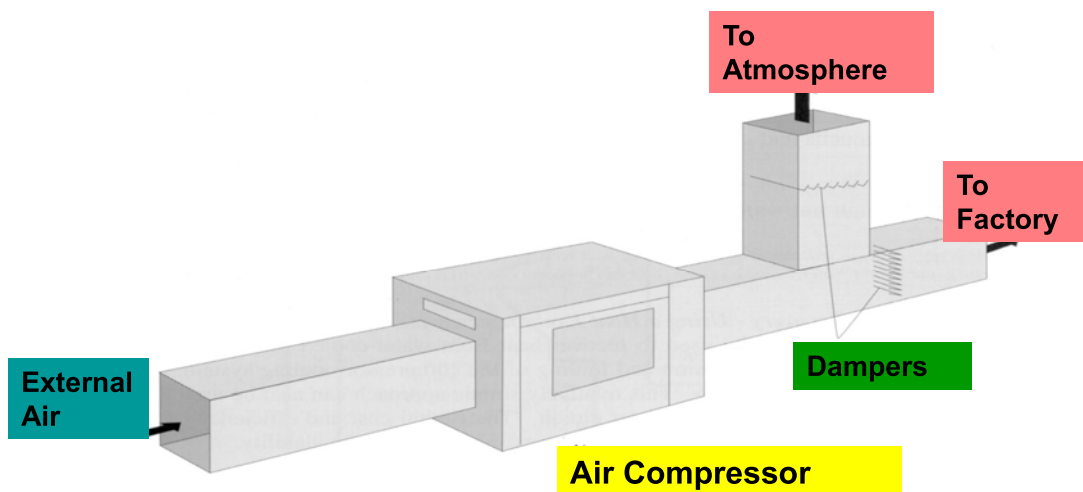
The possibility for heat recovery depends on:

- Heating demand of the factory
- Matching of compressor operation and heat demand
- Proximity of compressor station to heating distribution lines/consumers
- Available and usable temperatures

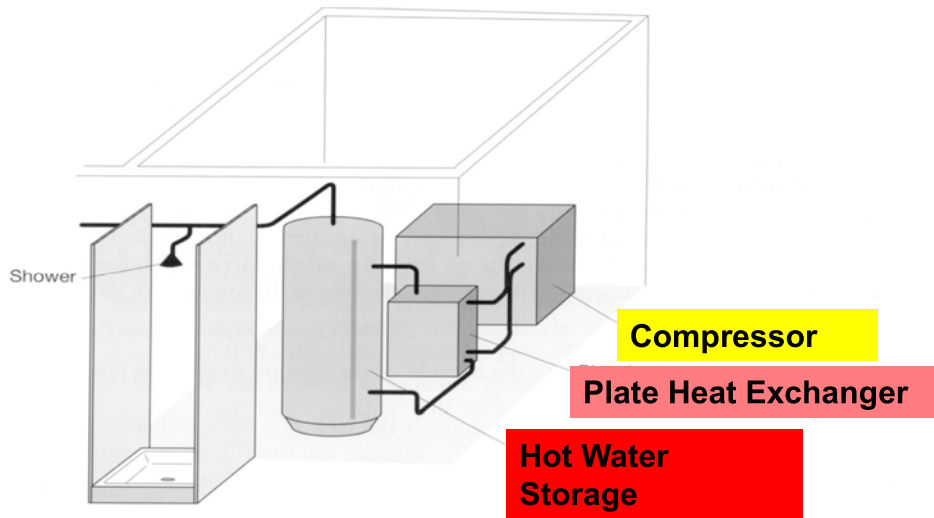
Heat recovery



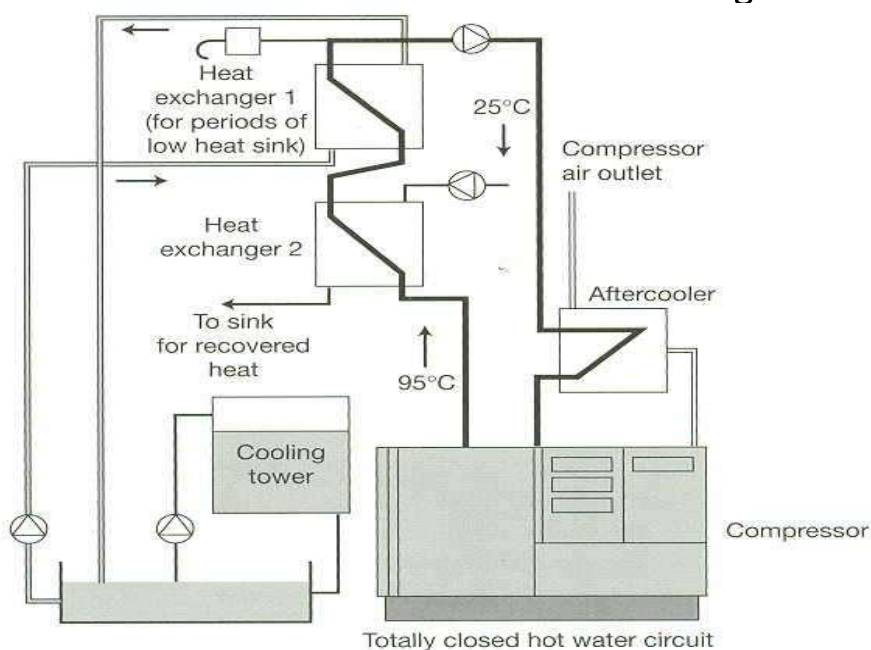
Collecting heat from air cooled packages



Collecting hot water from an air-cooled package



Water cooled oil free screws and centrifugals



END OF SESSION ANY QUESTIONS?

DISCLAIMER

This document was developed within the framework of the project “Accelerating energy efficiency in large industries through energy management systems, system optimization and the promotion and adoption of energy efficiency in small and medium-sized enterprises (IEEP)”, funded by the European Union (EU), managed by the Ministry of Industry and Trade (MOIT), and implemented by the United Nations Industrial Development Organization (UNIDO). The content of this document is the sole responsibility of the Project and does not necessarily reflect the views of any individual or organization.